

Hard Money Source Location

1. Generate Lead (Investor Clubs,Other Investors,Newspaper)
2. Gather Data- Interview Hard Money Lender per Script (Terms)
3. Application and Approval with Lender
4. Credit Report
5. Other Info
6. Obtain Pre Qualification Letter for Future Offers
7. Obtain Closing Procedure and Contacts
8. Introduce Yourself to Closing Company
9. Make Offers !!!!!