

Pre Foreclosures

1. Generate Leads (Letters, Ads, Nod's, Lis Penden)
2. Analyze data
3. Locate and Meet w/ Seller or Drive By Property if Vacant
4. Public Records/Internet/Neighbors
5. Seller Needs not Wants Satisfied- Psychology
6. Re Analyze Data after Viewing Property
7. Contract w/ Seller Immediately
8. (Out Clauses/Assignable/Creative Finance)
9. Deliver Contracts and Earnest Money to Title Company
10. Assess Time Frame and Payoff
11. Due Diligence
12. Re Negotiate and/or Move Forward/Cancel
13. Notify Title Company of Changes if any
14. Close Prior to Foreclosure Proceedings